MelioraBMP

Business Management Platform

More than a till. A clearer view of your business.

A practical feature compendium for retailers comparing their next business platform.

Serve customers. Control stock. Follow the money.

Bring checkout, inventory, purchasing, customer credit, expenses and owner oversight into one connected working environment. Add multi-shop operations, online orders and selected integrations as your needs grow.

Your business question	What to explore in this guide
Can we keep trading when connectivity drops?	Prepared offline cash selling, local receipts and recovery.
Can we buy and move stock more intelligently?	Replenishment planning, supplier workflows and recorded shop transfers.
Can we see what customers owe and what we owe suppliers?	Credit collections, ageing, Financial Books and payment schedules.
Can owners delegate without losing visibility?	Staff access, store reports, audit records and daily comparisons.

Use this guide to compare, not to guess.

Mark the capabilities your business needs, ask to see them using your own scenarios, and confirm the right subscription and configuration before committing.

Prepared from the current application implementation. Features vary by plan, permissions, setup and device compatibility. This guide is not a guarantee of integration availability, statutory compliance or uninterrupted service.

01 / CAPABILITIES

Sell confidently, online or through an interruption

A practical checkout should help the cashier serve the next customer without losing the trail of the current sale.

Capability	What it enables
Fast checkout	Search by name/SKU or scan a barcode on compatible devices; adjust quantities and negotiated prices, and hold a basket while serving someone else.
Receipts that travel	Print or share receipts as PDF, email or WhatsApp links. Actual printing and native sharing depend on device/printer compatibility; email needs configuration.
Prepared offline cash selling	Load the till and catalogue online, then continue cash sales and local receipts during a connection outage. Preserve browser storage and reconnect to synchronize.
Queue, sync and recover	Device-held sales carry unique identifiers to protect against duplicate retries. Review unresolved items, export recovery packages and use authorised recovery/import tools.
Payment-to-sale traceability	Configured Paystack terminal amount push, status checking and cancellation connect payment attempts with checkout. Manual card/transfer recording is distinct from verified terminal payment.
Tax and corrections	Optional tax label/rate and product taxability support checkout totals and tax summaries. Authorised same-day voids require a reason; a void is not an automatic card refund.

Ask to see it in action

Demonstrate: build a basket, disconnect a prepared till, complete a cash sale, reconnect and verify one recorded sale and its stock effect.

Card, transfer and credit workflows require connectivity. Paystack requires merchant/terminal setup. Moniepoint needs provider access and live validation before use; PIN remains on the terminal.

02 / CAPABILITIES

Put stock where it can sell

Connect the quantity on the shelf with what is selling, what may expire and what another shop can use.

Capability	What it enables
Catalogue setup	Create/edit products with SKU, price, cost, brand, category and packaging. Bulk CSV import and master-catalogue provisioning reduce initial data entry.
Stock visibility	Review quantities, low-stock conditions, valuation and product expiry. Trace recorded movements rather than relying only on a closing balance.
Multiple shops	Set up stores, assign staff and switch operating location. Review store-specific stock, sales and accessible-store reports; active-store limits are configured.
Recorded shop transfers	Dispatch goods, track them in transit and receive them at the destination. Receipt adds destination stock; cancellation while in transit returns stock to the sender.
Smart replenishment	Analyse sales velocity, stock cover, slow/non-moving products and overstock. Set lead time, safety stock and preferred supplier by product/store.
Transfer before buying	Review cross-store surplus suggestions and reorder quantities that consider outstanding orders. Generate supplier-grouped purchase drafts for review, not automatic sending.

Ask to see it in action

Demonstrate: dispatch an item from Shop A, receive it at Shop B, inspect both movement records, then review a suggested reorder.

Replenishment recommendations do not move or reserve stock. Use the separate transfer workflow to execute a transfer. Product data quality and stock counts remain important.

03 / CAPABILITIES

Connect suppliers, purchasing and receiving

Follow goods from request to invoice to shop stock, with a clear review step before quantities and prices change.

Capability	What it enables
Vendor directory	Maintain generated vendor codes, contact/address details and bank information, with controlled access for authorised staff.
Purchase orders	Select a vendor to populate details, or enter a new supplier. Prepare product lines, quantities, packaging and order notes.
Vendor response links	Share an order for supplier response. The vendor can save and return an invoice with bank details, reducing re-entry between buyer and supplier.
Invoice-to-stock receiving	Review supplied quantities, cost, markup and selling price. Convert cartons/packs into saleable units and post accepted supplier invoices to stock.
Returns and follow-up	Record customer returns with reasons and receipt details, then post stock where appropriate. Report orders awaiting invoices, invoices returned and supplier receipt history.
Optional Production delivery link	Connect a configured MelioraProduction workspace to a shop. Fetch dispatched goods, record accepted/damaged/returned quantities and send receipt confirmations; only accepted units enter saleable stock.

Ask to see it in action

Demonstrate: create a purchase order, return the vendor invoice, receive a pack-based item and verify the saleable-unit quantity and reviewed price.

The Production link needs separate enablement, a Production workspace, credentials and SKU mapping. It supports the delivery/receipt cycle, not a BMP sales feed or a complete manufacturing module.

04 / CAPABILITIES

Build repeat business and manage credit

Recognise the customer returning to your shop, and keep promises to pay visible after the sale.

Capability	What it enables
Customer directory	Register customers from the management screen or till, with phone/email details and a searchable record.
Customer history	Review recorded spend, visit counts, last purchase and a points ledger to support customer conversations.
Loyalty programme	Configure points earning, redemption value and minimum points. Apply rewards in supported checkout paths; confirm the payment paths you intend to use in a pilot.
Controlled credit checkout	Authorised online credit sales can capture deposits, payment method and due dates. Per-customer limits and available credit help control exposure.
Receivables and collections	Review outstanding/overdue balances and ageing. Record later payments against sales, inspect collection references and make authorised, reasoned balance adjustments.
Statements and reminders	View/print statements, prepare WhatsApp reminders and send configured due-soon/overdue email reminders. Follow-up stays connected to recorded customer balances.

Ask to see it in action

Demonstrate: make a credit sale with a deposit, record a later collection, inspect the remaining balance and print the customer statement.

Credit requires Business or higher entitlement and permission. Email reminders require SMTP setup. Recorded collections do not initiate a bank debit; customer contact details must be accurate.

05 / CAPABILITIES

Understand costs and financial obligations

Bring operating expenses, recorded settlements and supplier commitments into a more useful day-to-day view.

Capability	What it enables
Expense capture and approval	Capture category, amount, description and payment details. Review approvals/rejections and apply the configured approval process.
Operating performance	Review revenue, product costs and approved expenses together, with category summaries and monthly operating trends.
Internal financial accounts	When enabled, Financial Books maintains bank, wallet, gateway and other account records with opening balances and activation controls.
Settlements and reconciliation	Map card/transfer settlements by store, review computed account movements and manually compare the internal ledger with actual bank/wallet statements.
Supplier obligations	Review vendor balances/ageing, create instalment plans, record payments and inspect upcoming scheduled payments.
Journal adjustments	Record supported account adjustments, such as charges or interest, with dates and descriptions, retaining a clearer account history.

Ask to see it in action

Demonstrate: submit/approve an expense, inspect the operating report, set a vendor instalment plan and compare an internal account ledger with a sample statement.

Financial Books is owner-only, Operations-level and off by default. It records transactions; it is not a live bank feed, payment-execution service or complete statutory accounting package. Tax settings do not certify compliance.

06 / CAPABILITIES

Sell online and keep owners informed

Extend customer reach while giving owners and managers usable operational evidence.

Capability	What it enables
Main Store storefront	Publish a public catalogue with a shopping basket, online payment and order tracking. The current storefront represents Main Store.
Pickup and delivery	Capture fulfilment choice and address, with configured distance-based delivery quotations and stock reservation during payment. Delivery is merchant-arranged.
Order management	Move orders through confirmation, pickup/delivery and completion states; use configured notifications and request eligible gateway refunds.
Owner dashboard	Review sales, receipt counts, basket value, margins, product performance, stock value and expiry exposure with date filters.
Operational reporting	Inspect invoice lists, product/cashier/payment reports, stock movements, supplier invoices, returns, expenses, tax and voided sales. Supported reports offer CSV export/printing.
Staff and store accountability	Assign functional/report access and store membership. Compare end-of-day declarations with system totals, review audit changes and inspect last-reported till-sync status.

Ask to see it in action

Demonstrate: place a storefront order, review its status, then show an owner report and a staff account with limited access.

Provider onboarding, notification services and delivery routing require configuration. A disconnected till cannot report live status. Permissions and recorded evidence support oversight, not a guarantee against fraud.

07 / YOUR COMPARISON

What would make a switch worthwhile?

Complete this with your team. Tick the workflows you need, record whether your current software handles them, and ask for a demonstration before deciding.

Workflow to compare	Priority / current system	Demo result / notes
Offline cash sale, receipt and later sync		
Terminal amount push, success and cancellation		
Low stock, expiry and replenishment planning		
Shop dispatch, in-transit tracking and receipt		
Supplier response, pack conversion and receiving		
Loyalty earning and redemption		
Credit limits, deposits, collections and ageing		
Expenses, account ledger and supplier schedules		
Online order, pickup/delivery and tracking		
Role access, audit history and daily comparison		
Optional Production delivery receipt		

Bring these questions to the demonstration

Which steps currently require a second spreadsheet? Which reports arrive too late? Which discrepancies take longest to investigate? What hardware, integrations and historical records must be retained?

No claims are made about another vendor. Judge the demonstrated workflow, its setup requirements and your actual operating needs.

08 / PLAN YOUR PILOT

Start with evidence, then expand.

Choose the smallest pilot that proves your must-have workflows before changing the way every shop operates.

Plan direction	Typical scope to discuss
Starter	Core online/offline till, products, receipts, end-of-day and essential reports; current standard allowance: 2 persons.
Business	Adds business insights, advanced inventory, expenses, offline recovery and credit sales; current standard allowance: 5 persons.
Operations	Adds purchasing/receiving/returns, smart replenishment, Financial Books, storefront and additional-store entitlement; current standard allowance: 15 persons.
Enterprise	Operations capabilities with agreed capacity and service arrangements. Confirm store/person limits, integrations and onboarding scope.

A practical evaluation sequence

1. Agree the scope. List shops, users, devices, terminals, required reports and must-have workflows.

2. Prepare a small dataset. Use representative products, pack sizes, opening stock and sample customers. Product CSV import is available; historical transactions and opening balances require a separate migration assessment.

3. Run real scenarios. Test checkout, a connection interruption, cancellation, receiving, transfers and credit collection. Reconcile the resulting stock and money records.

4. Confirm readiness. Agree plan, configuration, training, migration, backups and support arrangements before go-live.

Request a tailored demonstration

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Share your completed comparison page and a short description of your current process. We can focus the conversation on the differences that matter to your business.

Scope note: capabilities reviewed from application source on 18 October 2026; not a fresh live acceptance test. Available features depend on the deployed version, database setup, subscription, permissions and third-party configuration. Confirm current pricing and contract terms separately.